

What's stopping you?



Introduction

Your employer has set up a pension plan with Royal London. We're pension experts and we aim to make saving for your future as easy as possible.

If you haven't joined your employer's pension plan, there's still time. This leaflet answers some of the most common objections we hear about pensions.

We hope it helps to refresh your thinking and set your retirement plans in motion – so what's stopping you?

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Pensions are too complicated

A pension is simply another type of savings plan.



You contribute to your plan.



Your employer usually contributes too.



The government adds money in the form of tax relief.



Your pension savings are invested and aim to grow.



You'll have a number of options to choose from when you reach retirement.

It really is that simple.

Tax relief depends on individual circumstances and may change in the future.

Pensions don't offer good returns

Like any type of savings plan, the performance of your pension depends on where your savings are invested.

Pensions allow you to invest in different kinds of investments. And financial experts agree that the best way to invest your pension savings is to have a spread of investments, so if one doesn't perform well, you won't be so badly affected.

We offer a carefully selected range of investments – whether you choose one of our ready-made options or you create your own solution.

All of our ready-made options fall under our Governed Range. This means they benefit from regular reviews, hands-on supervision and ongoing governance to help make sure they meet their objectives. At no extra cost.

Our range of Lifestyle strategies move gradually from higher-risk to lower-risk investments as your retirement age gets nearer. Our default investment choice is the Balanced Lifestyle Strategy (Drawdown). You'll find more information in our **Pension investment options** guide.

Remember that investment returns are never guaranteed. So you could get back less than what you put in.

Financial experts agree that the best way to save for your future is to have a **spread of investments**.

The government will support me

There was a time when people relied on the State Pension to support them in retirement, but not anymore. Here are some reasons why.

- The State Pension is only a safety net to stop people falling into poverty in retirement.
- People are living longer. Although this is a good thing, it means there are less working people to support an ageing population.
- Although other State benefits may be available, it's still a good idea to build up your own pension income. That's why your employer has set up a group pension plan to help you save for your future.

It's still a good idea to build up your own pension income.

I don't need a pension

There are other ways to save for your future, but pensions offer a number of benefits that other savings methods don't.



You'll receive extra money into your plan

Each time you save into your plan, so will your employer. You'll also receive tax relief from the government. This can help to boost your pension savings.

Tax relief depends on individual circumstances and may change in the future.



Your pension savings are locked away

This means you can't dip into your savings and leave yourself with less money when you retire.



You can take up to 25% tax-free

From age 55, you can take 25% of your pension savings from your plan – even if you're still working.

Why Royal London?

We're the UK's largest mutual life, pensions and investment company. When we first opened our doors in 1861, we wanted to help people to help themselves. And it's been our way of thinking ever since.

We're a different kind of financial services company. Unlike our main competitors, we're a mutual. That means we don't have shareholders. Instead, we're customer-owned. If you join your employer's pension plan, you'll become a member of Royal London. This means you'll have a say in how we run our business and you'll share in our success.

We hope this leaflet has helped you see that a pension is a good way to save for your future.

If you want to know more, you should speak to a financial adviser. If you don't have a financial adviser you can find one in your area at royallondon.com/find-a-financial-adviser

Advisers may charge for their services – though they should agree any fees with you up front.



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large print or audio, just ask us when
you get in touch.**

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