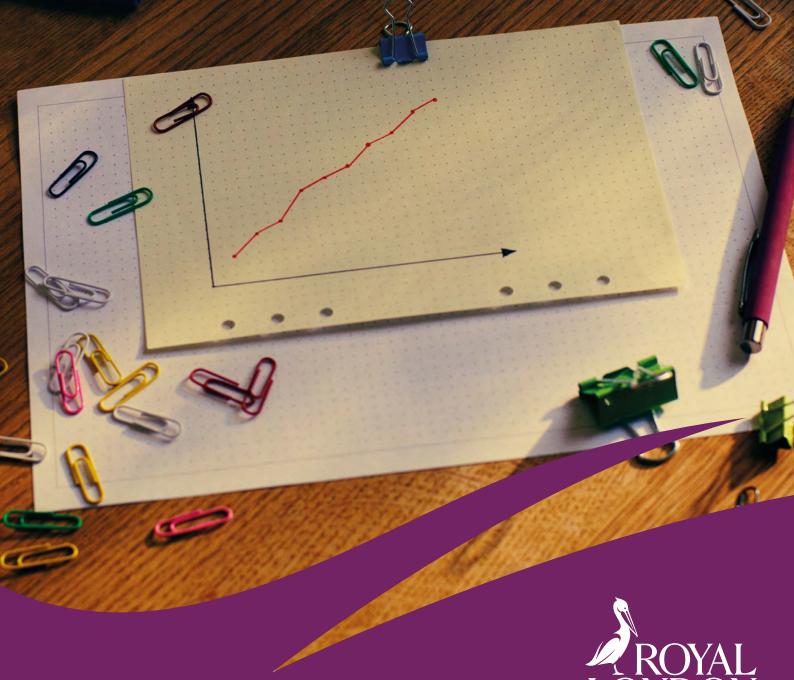


Responsible investment and our Governed Range



Investments | Governed Range customer guide

Our mutuality

As the UK's largest mutual life, pensions and investment company, we're driven by the needs of our customers.

Being a mutual means we have no shareholders to pay and no shortterm demands to answer to.

So, you can be sure everything we do has the best interests of our members and customers, and your long-term financial wellbeing in mind.

This is reflected in our company purpose which puts our customers at the heart of everything we do.

We're focused on building financial resilience, promoting long-term savings and strengthening our responsible business activity because we believe this will deliver better value and service for our customers.

Mutuality, and sharing responsibility for building a better future, are at our heart – and we're all in it together.

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- **O7** Our responsible investment approach

Our purpose

Protecting today, investing in tomorrow.
Together we are mutually responsible.









Our approach to investment

We're committed to acting and investing responsibly. By being a force for good, and putting environmental, social and governance (ESG) issues at the heart of our investment decisions, we aim to improve the impact the money our customers invest with us on the wider world.

As a leading investor, we believe we can make a real difference by acting on our customers' behalf to influence and challenge the companies they own shares in, on issues such as CO₂ emissions, modern slavery policies and executive pay and push for positive change.

Our Governed Range

Our Governed Range is designed exclusively for long-term savings, with a successful track record of delivering performance, governance and risk management.

There are more than 1 million plans invested, and over £44.5bn assets under management¹.

Our nine Governed Portfolios are designed for customers saving for retirement. We also offer five Governed Retirement Income Portfolios, or 'GRIPs' for short, designed for customers looking to take a regular income.

A range of benefits

Our Governed Range offers many benefits.

Responsible investment

We believe taking into account the environmental and social impact companies are having, as well as how well they're run, can improve returns by protecting investments from shocks related to poor decision-making.

Governance

Investment experts, including independents, monitor the portfolios on a regular basis at no extra cost.

Resilience

Investments are spread across a broad range of asset classes in the UK and overseas, including Equities, Property, Bonds and Commodities in order to improve resilience in a wide range of market conditions.

Active management

Our expert investors take an active view in setting asset class weightings and selecting the individual investments that make up the portfolios with a view to improving returns and managing risk.

Performance

Our Governed Range has a proven long-term track record of delivering on its investment objective and risk control targets.

Easily accessible

Customers can view the details of their portfolios online.

Our road to Net Zero

We're playing our part in helping tackle the climate crisis through the way we run our business and manage our investments.





We're lowering carbon emissions in our investments

We commit to achieving a minimum 50% reduction CO₂ emissions by 2030 and net zero by 2050 across our investments. Plus, in 2021 we'll reduce the carbon footprint of our workplace pension default fund by 10%



We're investing in climate solutions

We're committed to developing solutions that will enable our customers to invest in the low carbon transition



We're engaging for positive change

We're engaging with the largest carbon emitters on the need for a Just Transition plan- ensuring that social issues are taken into account in moving to a low carbon economy and we'll begin divesting from companies who are unwilling and unable to transition from 2025. You can read more about how engagement can lead to positive outcomes for society², including how we helped Scottish and Southern Energy (SSE) publish its Just Transition strategy, the first company to do this globally.



We're aiming for net zero in our operations

We aim to achieve net zero in our operational emissions by 2030 (scope 1&2) and last year we achieved carbon neutrality in our operational energy use through carbon offsetting³.

^{2.} www.royallondon.com/pensions/investment-options/investing-responsibly/case-studies/

^{3.} www.royallondon.com/mutuality/responsible-investment/climate-change-commitments/achieving-operational-carbon-neutrality-by-helping-households-in-guatemala/

Investing with responsible expertise

Royal London Asset Management (RLAM) manage just over 90% of our pension assets and take their responsibilities as shareowners on our behalf very seriously.

Investing money responsibly is part of everyday business for RLAM, and you can see this when looking at their <u>voting record</u>⁵ or reading their latest <u>stewardship report</u>⁶.

RLAM has a dedicated responsible investment (RI) team who work on our customers' behalf to analyse and understand ESG issues, to improve company behaviour, and represent our customers' views and interests when voting or meeting with companies.

Responsible achievements

Global recognition

Awarded A+ by the UN supported Principles for Responsible Investment in strategy and governance. Overall, the team secured three A+ and 5 A grades across the eight categories of assets they manage.

Widescale engagement

A 59% increase in engagement activity in 2020. The team undertook 413 company engagements to reduce ESG risk and improve behaviour and performance.

Tackling climate change

In 2020 the team engaged 141 times on climate related risk with 71 companies. In March 2020 they were among the first to call for 'Green' to be embedded in the COVID stimulus packages.

Voting record

An 85% increase in voting activity in 2020. Globally the team voted against or abstained 1,098 out of a possible 2,395 times at 1,398 companies, or 46% of the time on remuneration.

Stewardship

Being a good steward of our customers' money is very important to us, as is choosing the right asset managers to make investment decisions on our behalf. To help us meet our commitment to responsible investing, we ask our asset managers to vote at Annual General Meetings (AGMs) and engage with the companies our customers are invested in. As shareholders who own stakes in companies, we can state the case for change if we believe it's necessary and in the interests of our customers and the wider world.

RLAM carry out their stewardship responsibilities by voting at company meetings, and engaging with companies on environmental, social and governance (ESG) issues.

Engagement to make the world a better place

In 2020, RLAM's Responsible Investment (RI) team engaged with over 200 companies on a total of 413 occasions. Their engagement spanned a range of topics, including executive pay, climate change and corporate governance.

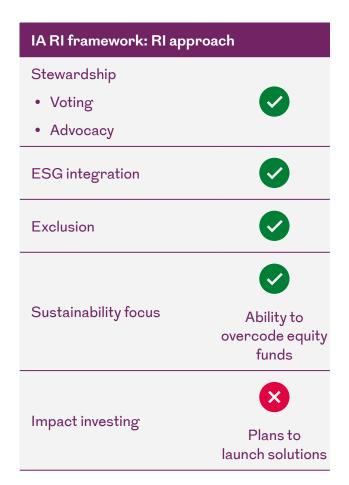


Find out more about how the responsible investment team engage with the companies we invest in to influence positive change in our engagement <u>case studies</u>⁷.

- 5. www.rlam-voting.co.uk/voting
- 6. www.rlam.co.uk/globalassets/media/literature/reports/2021/77491-stewardship-report-2021-web3.pdf
- 7. www.royallondon.com/pensions/investment-options/responsible-investment/case-studies/

Our responsible investment approach

Here's a snapshot of our responsible investment approach based on The Investment Association's Responsible Investment Framework, and how we adhere to responsible investment codes and initiatives.



Codes and initiatives	
UNPRI signatory	
UK Stewardship Code signatory	Ø
IIGCC Net Zero investment framework	Founding
	Founding signatory

To find out more about our Governed Range and our responsible investment approach please speak to a financial adviser.



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We're happy to provide your documents in a different format, such as Braille, large print or audio, just ask us when you get in touch.

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