



PERFORMANCE STATISTICS GOVERNED PORTFOLIOS APRIL 2018

The Governed Portfolios are designed to match your risk attitude to a suitable mix of assets and funds. There are nine portfolios to choose from so you can select the one that best suits your risk attitude and time to retirement. The performance of the Governed Portfolios below has been calculated using our own funds managed by Royal London Asset Management (RLAM). Past performance is not a guide to the future. Prices can fall as well as rise meaning you may not get back the value of your original investment. Investment returns may fluctuate and are not guaranteed.

GOVERNED PORTFOLIO PERFORMANCE

| Portfolio Name | Details Management Charge/TER ¹ | Percentage Change | | | | | Compound Annual Growth Rate (%) | | Launch |
|-----------------------------|---|----------------------|----------------------|----------------------|----------------------|----------------------|---------------------------------|-------------|----------------------|
| | | 31.03.17 31.03.18 | 31.03.16 31.03.17 | 31.03.15 31.03.16 | 31.03.14 31.03.15 | 31.03.13 31.03.14 | 3 years | 5 years | 12.01.09 31.03.18 |
| | | % Chg | % Chg | % Chg | % Chg | % Chg | | | % Chg |
| Governed Portfolio 1 | 1.00% | 1.13 | 16.08 | -0.82 | 13.94 | 6.92 | 5.20 | 7.24 | 118.67 |
| Composite benchmark | | 1.58 | 16.97 | -0.59 | 13.36 | 5.02 | 5.70 | 7.05 | 119.56 |
| Difference | | -0.45 | -0.89 | -0.23 | 0.58 | 1.90 | -0.50 | 0.19 | -0.89 |
| Governed Portfolio 2 | 1.00% | 0.58 | 14.11 | -0.39 | 12.17 | 5.72 | 4.56 | 6.27 | 107.67 |
| Composite benchmark | | 0.90 | 14.28 | -0.30 | 11.82 | 4.01 | 4.75 | 5.98 | 105.94 |
| Difference | | -0.32 | -0.17 | -0.09 | 0.35 | 1.71 | -0.19 | 0.29 | 1.73 |
| Governed Portfolio 3 | 1.00% | -0.32 | 8.27 | 0.73 | 6.87 | 2.68 | 2.82 | 3.59 | 67.67 |
| Composite benchmark | | 0.15 | 7.76 | 0.30 | 7.22 | 1.20 | 2.67 | 3.27 | 63.09 |
| Difference | | -0.48 | 0.51 | 0.43 | -0.35 | 1.48 | 0.14 | 0.32 | 4.59 |
| Governed Portfolio 4 | 1.00% | 1.27 | 18.17 | -1.17 | 13.42 | 8.22 | 5.75 | 7.73 | 127.31 |
| Composite benchmark | | 1.66 | 19.03 | -0.83 | 12.59 | 6.27 | 6.26 | 7.50 | 129.13 |
| Difference | | -0.39 | -0.86 | -0.34 | 0.83 | 1.95 | -0.51 | 0.23 | -1.82 |
| Governed Portfolio 5 | 1.00% | 0.94 | 16.19 | -0.84 | 12.59 | 7.09 | 5.16 | 6.99 | 119.10 |
| Composite benchmark | | 1.32 | 16.59 | -0.63 | 11.95 | 5.20 | 5.48 | 6.69 | 117.75 |
| Difference | | -0.38 | -0.40 | -0.21 | 0.64 | 1.89 | -0.32 | 0.30 | 1.35 |
| Governed Portfolio 6 | 1.00% | 0.34 | 11.17 | 0.18 | 8.31 | 4.38 | 3.77 | 4.78 | 84.48 |
| Composite benchmark | | 0.51 | 10.70 | -0.08 | 8.41 | 2.72 | 3.59 | 4.36 | 78.86 |
| Difference | | -0.17 | 0.47 | 0.26 | -0.10 | 1.66 | 0.18 | 0.42 | 5.62 |
| Governed Portfolio 7 | 1.00% | 1.16 | 19.87 | -1.63 | 13.09 | 9.55 | 6.05 | 8.12 | 136.20 |
| Composite benchmark | | 1.60 | 21.01 | -1.18 | 11.75 | 7.88 | 6.70 | 7.93 | 139.25 |
| Difference | | -0.44 | -1.14 | -0.45 | 1.34 | 1.67 | -0.65 | 0.19 | -3.05 |
| Governed Portfolio 8 | 1.00% | 1.13 | 18.63 | -1.41 | 12.67 | 8.17 | 5.75 | 7.59 | 128.84 |
| Composite benchmark | | 1.46 | 19.18 | -1.01 | 11.71 | 6.44 | 6.17 | 7.31 | 129.06 |
| Difference | | -0.33 | -0.55 | -0.40 | 0.96 | 1.73 | -0.42 | 0.28 | -0.22 |
| Governed Portfolio 9 | 1.00% | 0.40 | 13.65 | -0.48 | 9.16 | 5.34 | 4.32 | 5.48 | 95.72 |
| Composite benchmark | | 0.56 | 13.51 | -0.54 | 8.81 | 3.70 | 4.32 | 5.08 | 92.40 |
| Difference | | -0.16 | 0.14 | 0.06 | 0.35 | 1.64 | 0.00 | 0.40 | 3.32 |

Source: Lipper, bid to bid, as at 31.03.2018, Royal London, as at 31.03.2018. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge.**

¹Total Expense Ratio (TER), covering calendar year 2016. The TER is a measure of the overall cost of a fund to the investor. It includes the Management Charge plus any audit, custodian, registration or compliance fees paid out of the portfolio's assets. It does not include the costs of buying and selling securities, which would still be paid if investing directly in securities instead of through an investment fund.

EQUITY MANAGEMENT OPTIONS

Each strategy invests the equity portion in an actively managed global equity fund, the RLP Global Managed fund. However there are alternative passive tracker and active equity management options if you prefer.

Tracker funds, also known as passive funds, aim to perform in line with a market index such as the FTSE All Share index. They do this by investing in either all (full replication) or a representation (partial replication) of the index constituents. Tracker funds tend to be low cost as this replication is generally done automatically and does not require the same level of research as active management.

Actively managed funds aim to outperform the market index by employing fund managers and research teams to make tactical decisions on which stocks or sectors to invest in. They tend to have higher charges than tracker funds in line with the extra resource required to run these funds. It should be remembered that a higher charge does not guarantee better returns.

Tracker – the tracker version invests the equity portion of each portfolio in a global equity tracker fund, the RLP/BlackRock Aquila Global Blend fund.

| Portfolio Name | Percentage Change | | | | | Compound Annual Growth Rate (%) | |
|--------------------------------|--------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------------|---------|
| | 31.03.17 31.03.18 % Chg | 31.03.16 31.03.17 % Chg | 31.03.15 31.03.16 % Chg | 31.03.14 31.03.15 % Chg | 31.03.13 31.03.14 % Chg | 3 years | 5 years |
| | Governed Portfolio 1 (Tracker) | 0.26 | 17.48 | -1.17 | 14.46 | 6.14 | 5.19 |
| Governed Portfolio 2 (Tracker) | -0.11 | 15.21 | -0.66 | 12.58 | 5.10 | 4.56 | 6.22 |
| Governed Portfolio 3 (Tracker) | -0.59 | 8.70 | 0.61 | 7.03 | 2.42 | 2.82 | 3.57 |
| Governed Portfolio 4 (Tracker) | 0.17 | 19.93 | -1.60 | 14.05 | 7.27 | 5.73 | 7.65 |
| Governed Portfolio 5 (Tracker) | 0.03 | 17.63 | -1.19 | 13.11 | 6.30 | 5.15 | 6.93 |
| Governed Portfolio 6 (Tracker) | -0.20 | 11.98 | -0.02 | 8.60 | 3.92 | 3.76 | 4.74 |
| Governed Portfolio 7 (Tracker) | -0.07 | 21.89 | -2.14 | 13.84 | 8.44 | 6.02 | 8.03 |
| Governed Portfolio 8 (Tracker) | -0.01 | 20.47 | -1.85 | 13.32 | 7.21 | 5.74 | 7.51 |
| Governed Portfolio 9 (Tracker) | -0.33 | 14.77 | -0.78 | 9.58 | 4.70 | 4.31 | 5.42 |

Source: Lipper, bid to bid, as at 31.03.2018, Royal London, as at 31.03.2018. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.

Active – the active version invests the equity portion of each portfolio in an actively managed global equity fund of funds, the RLP Global Blend Core Plus (Rathbone Global Alpha) fund.

| Portfolio Name | Percentage Change | | | | | Compound Annual Growth Rate (%) | |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------------------|---------|
| | 31.03.17 | 31.03.16 | 31.03.15 | 31.03.14 | 31.03.13 | 3 years | 5 years |
| | 31.03.18 % Chg | 31.03.17 % Chg | 31.03.16 % Chg | 31.03.15 % Chg | 31.03.14 % Chg | | |
| Governed Portfolio 1 (Active) | 2.11 | 14.83 | -0.35 | 12.43 | 8.35 | 5.32 | 7.31 |
| Governed Portfolio 2 (Active) | 1.37 | 13.14 | -0.05 | 11.01 | 6.80 | 4.65 | 6.33 |
| Governed Portfolio 3 (Active) | 0.02 | 7.88 | 0.81 | 6.43 | 3.05 | 2.84 | 3.59 |
| Governed Portfolio 4 (Active) | 2.49 | 16.67 | -0.56 | 11.58 | 10.00 | 5.94 | 7.85 |
| Governed Portfolio 5 (Active) | 1.98 | 14.95 | -0.36 | 11.09 | 8.51 | 5.31 | 7.08 |
| Governed Portfolio 6 (Active) | 0.97 | 10.48 | 0.41 | 7.50 | 5.13 | 3.85 | 4.82 |
| Governed Portfolio 7 (Active) | 2.50 | 18.13 | -0.79 | 10.91 | 11.79 | 6.30 | 8.29 |
| Governed Portfolio 8 (Active) | 2.39 | 17.07 | -0.78 | 10.80 | 10.05 | 5.94 | 7.71 |
| Governed Portfolio 9 (Active) | 1.23 | 12.62 | -0.11 | 7.98 | 6.51 | 4.42 | 5.54 |

Source: Lipper, bid to bid, as at 31.03.2018, Royal London, as at 31.03.2018. **All performance figures, including the figures shown for the growth in the benchmark, have been calculated net of the annual management charge applicable to each fund.** Please note the Governed Portfolios and their benchmarks are rebalanced on a monthly basis. This is the process of making sure the asset mix of the investments is maintained following movements due to fund price changes.

GOVERNED PORTFOLIO PERFORMANCE

The mix of assets held within each portfolio is reviewed regularly by our Investment Advisory Committee (IAC) as part of our governance process. For details of the latest asset allocations and minutes of the committee meetings, please refer to our website at royallondon.com/pensioninvestments.

Please note that some equity funds come with an additional management charge. Please see the Pension Fund Performance document for more details.



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